

Management-ready supplier recommendation

Filled fictional example - provided to show the structure, not a real supplier result.

MANAGEMENT DECISION SUMMARY

Turn the analysis into a decision people can follow.

Recommendation, cost, risk, conditions and sign-off on one page.

VENDECISION Management Decision Summary											
One-page decision view: recommended supplier, cost, lead time, risk, conditions and executive sign-off.											
Insulated Bottle Sourcing		Stainless-steel drinkware		10,000		USD		2026-07-31		Category Buyer	
Recommended Supplier				Adjusted Score		Landed Unit Cost		Avg Residual Risk			
Baltic Thermal Sp. z o.o.				90.3		13.01		4.0			
Decision Recommendation											
Approve the preferred supplier conditionally, subject to closure of the critical pre-award controls listed below. This workbook supports management judgement but does not replace legal, tax, customs, sanctions, technical, financial or regulatory due diligence.											
Top Ranked Suppliers											
Rank		Supplier	Adjusted Score	Landed Unit Cost	Total Lead Days	Avg Risk					
1	Baltic Thermal Sp. z o.o.	90.3	13.01	32.0	4.0						
2	Anatolia Flask A.S.	82.0	11.30	36.0	5.0						
3	Pacific Vessel Manufacturing	80.8	11.29	48.0	5.0						
Portfolio View											
Supplier		Adjusted Score	Landed Unit Cost	Prequal Decision		Recommendation					
Atlas Drinkware Ltd.		80.1	11.21	Approved		Not shortlisted					
Baltic Thermal Sp. z o.o.		90.3	13.01	Approved		Preferred					
Anatolia Flask A.S.		82.0	11.30	Approved		Shortlist					
Moroccan Housewares Co.		11.05		Rejected		Do not use					
Pacific Vessel Manufacturing		80.8	11.29	Approved		Shortlist					
Critical Conditions Before Award											
Critical Condition		Owner	Due Date	Status	Evidence Required	Decision Impact					
Validate mandatory product certification and production-site scope.		Compliance Lead	2026-07-28	In Progress	▶ Invoiced / certificate validation log	No award if invalid or incomplete.					
Agree tooling ownership, maintenance and transfer clause.		Legal / Procurement	2026-07-31	In Progress	▶ Executed contract schedule	No purchase order before closure.					
Approve signed golden sample and inspection criteria.		Quality Lead	2026-07-30	Open	▶ Signed sample and inspection plan	Production release blocked.					
Confirm production slot and alternative logistics route.		Supply / Logistics	2026-08-01	Open	▶ Milestone plan and routing guide	Conditional award only.					
Executive Sign-off											

What this output is designed to make visible

1. Recommendation

Preferred supplier and concise rationale.

2. Commercial position

Adjusted score, landed unit cost and lead time.

3. Residual exposure

The risk that remains after controls and mitigation.

4. Conditions before award

Owner, due date, evidence required and decision impact.

5. Portfolio context

Top-ranked suppliers and rejected or non-shortlisted options.

6. Sign-off

Visible management decision and accountability trail.

This sample is a decision-support illustration. It does not verify suppliers or replace legal, tax, customs, sanctions, technical, financial, cybersecurity, insurance, ESG or regulatory due diligence.